

## Walker & Dunlop Achieves “Top Five” Strategic Goal

**Bethesda, Maryland – April 11, 2017** – [Walker & Dunlop, Inc.](#) (NYSE: WD) (the “Company”) announced today that it was ranked by the Mortgage Bankers Association as the fourth largest multifamily lender with the U.S. Department of Housing and Urban Development (HUD) in 2016, achieving the Company’s strategic objective set in 2012 to become a top-five loan originator with Fannie Mae (#2 in 2016), Freddie Mac (#3 in 2016), and HUD by 2017.

“We set the ambitious goal of becoming a top-five lender with Fannie, Freddie, and HUD knowing it would require us to dramatically expand our national loan origination platform and significantly broaden our client base,” stated Walker & Dunlop Chairman and CEO, Willy Walker. “It is a testament to the companies we have acquired and team we have assembled at W&D that we were able to achieve this goal within our five-year business plan and generate record transaction volume in 2016 of almost \$20 billion. We have consistently established ambitious growth targets for Walker & Dunlop, and once again, we have accomplished our goal on time and with fantastic financial results.”

Last year, Walker & Dunlop financed over \$12 billion of loans with Fannie Mae, Freddie Mac, and HUD for a wide range of multifamily property types. For 2016 the Company was named:

- Top lender on green properties with Fannie Mae
- Top seller in the Southwest region with Freddie Mac
- Top seniors housing seller with Freddie Mac

### About Walker & Dunlop

[Walker & Dunlop](#) (NYSE: WD), headquartered in Bethesda, Maryland, is one of the largest commercial real estate services and finance companies in the United States providing financing and investment sales to owners of multifamily and commercial properties. Walker & Dunlop, which is included in the S&P SmallCap 600 Index, has over 550 professionals in 28 offices across the nation with an unyielding commitment to client satisfaction.

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